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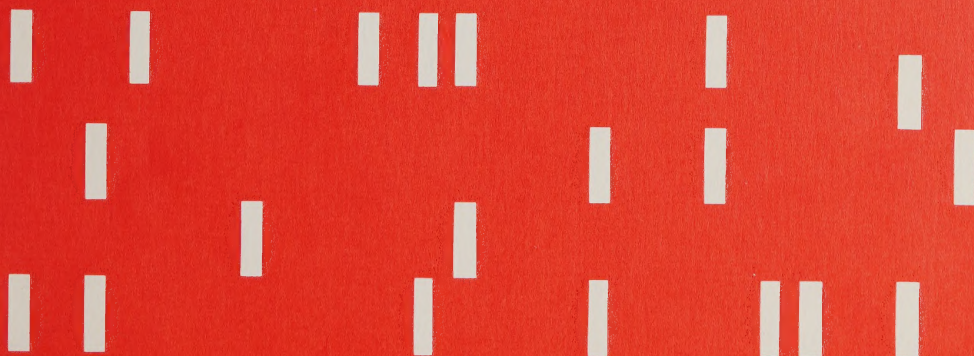
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Publications

DOING BUSINESS IN CANADA

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THE BUSINESS ENVIRONMENT





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DOING BUSINESS IN CANADA

THE BUSINESS ENVIRONMENT

2



Government
of Canada

Gouvernement
du Canada

Dept. of

Industry, Trade
and Commerce

Industrie
et Commerce

FOREWORD

While this booklet may be considered as a very brief introduction to the subject of carrying on business in Canada, it also represents the first chapter in a series of publications titled "Doing Business in Canada", prepared by the Department of Industry, Trade and Commerce, Ottawa, Canada.

The topics covered in this and other publications in the series are intended mainly as outlines of basic government legislation and regulations affecting the conduct of business in Canada.

Titles of publications available from the Department of Industry, Trade and Commerce in the series "Doing Business in Canada" are:

- No. 1 — The Business Environment
- No. 2 — Forms of Business Organization in Canada
- No. 3 — Canadian Customs Duties
- No. 4 — Taxation — Income, Business, Property
- No. 5 — Taxation — Sales, Excise, Commodity
- No. 6 — Labour Legislation
- No. 7 — Construction and Equipment Standards
- No. 8 — Federal Incentives to Industry
- No. 9 — Patents, Trade Marks, Industrial Designs and Copyrights
- No. 10 — Financing Canadian Industries.

Further information is available from:

The Business Centre (34/2)
Department of Industry, Trade and Commerce
235 Queen Street
Ottawa, Ontario K1A 0H5
Tel: Call collect (613) 995-5771
Telex: 053-4123

Revised 1979



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SETTING UP A BUSINESS IN CANADA

As in the past, Canada needs a great deal of foreign investment to ensure further development of the Canadian economy. Therefore, the Canadian government continues to welcome investment from abroad.

However, foreign businessmen wishing to set up operations in Canada should be aware of the provisions of the Foreign Investment Review Act. The Act requires the Canadian government to review the following types of investment to ensure that they offer significant benefit to Canada:

1. the acquisition of control of a Canadian business enterprise by a foreign business or individual;
2. the establishment of a new business in Canada by foreign persons who do not already have an existing business in Canada; and
3. the establishment of a new business in Canada by foreign persons who have an existing business in Canada, if the new business is unrelated to the existing business.

Guidelines have been issued by the govern-

ment that present a broad definition of relatedness. This ensures that there will be no interference with investment for the maintenance and expansion of ongoing business activities of foreign companies once they are established in Canada.

In determining whether an investment offers significant benefit to Canada, the government considers its effect on such factors as employment, resource processing, utilization of goods and services produced in Canada, exports, competition, Canadian participation, productivity, industrial efficiency, technological development, and product innovation and variety. It also considers the compatibility of the investment with national, industrial and economic policies.

It is important to stress that the purpose of the Foreign Investment Review Act is not to block or to discourage foreign investment from any source, but rather to ensure that such investment is of significant benefit to Canada. Additional information concerning this Act is available from the Foreign Investment Review Agency, 235 Queen Street, P.O. Box 2800, Postal Station D, Ottawa, Canada K1P 6A5.

CARRYING ON BUSINESS

A foreign company is required to register or take out a licence in the province in which it "carries on business" and, usually, to record a power of attorney, empowering a resident of such province to carry out contracts and accept service of process in all suits and proceedings by or against the firm within the province. In addition, foreign companies operating in Canada are required to abide by legislation and regulations of general application, or of particular application to the type of business endeavour in which they are engaged. Regulations respecting import documentation, accounting records, and business licences treat branch, subsidiary, and domestic concerns in exactly the same manner.

Incorporation in Canada can be undertaken under federal or provincial legislation. If a subsidiary is incorporated federally, the "head office" must be located some place in Canada, and if incorporated provincially, the "head office" must normally be located in the province of incorporation.

While there is no specific provision in Canadian law requiring foreign principals to arrange Canadian participation, a taxation incentive measure is available to manufacturing and processing enterprises having a degree of Canadian ownership. This measure is not regulatory in nature and in no way constitutes a control over foreign participation in the Canadian market. Since it is basically an "incentive", an outline of this measure is contained in the "Federal Incentives to Industry" chapter of this series. The Foreign Investment Review Act also encourages foreign firms to offer participation to Canadians both as shareholders and as members of their boards of management.

Canadian industry and all sectors of the Canadian economy are in the process of converting to the metric system (SI). Further information may be obtained by writing to: Metric Commission Canada, P.O. Box 4000, Ottawa, Ontario K1A 0H5

LICENSING, JOINT VENTURE ARRANGEMENTS

The federal government, in co-operation with the provincial governments of Canada, encourages the participation of foreign interests in the development of the Canadian manufacturing sector through licensing, joint venture and similar arrangements.

For a variety of reasons, many foreign companies are not in a position to establish their own production facilities in Canada. In such circumstances it is advantageous to utilize existing Canadian production and distribution facilities to ensure the optimum share of this growing market. This can be achieved through a licensing or joint venture arrangement between two interested companies. In such cases, the Canadian manufacturer usually receives an exclusive licence for Canada along with technical assistance and patent protection. In some cases, the foreign firm may prefer to have its products manufactured under contract in Canada whereby a Canadian firm is engaged to manufacture the products and the foreign firm organizes their distribution and sale in Canada through its own or separate facilities. In these cases, mutual gains can result with a minimum of capital investment on the part of the foreign company.

Foreign manufacturers interested in having their products manufactured in Canada under licence or other arrangement should submit their proposals to the nearest Canadian Government Trade Commissioner office or to Commercial and

Project Information Division, Office of Overseas Projects, Department of Industry, Trade and Commerce, Ottawa. Details should be provided as to the nature of the product in question, its commercial acceptability and the financial arrangement desired. The federal Department of Industry, Trade and Commerce will contact Canadian manufacturers directly or provide nationwide publicity in its New Products Bulletin. In these arrangements, patent protection in Canada is particularly important. Without a patent, Canadian manufacturers are not likely to be interested in the offer since, in most cases, they would have no protection against others who might manufacture the article, either by copying it directly or by resorting to foreign patent literature for information needed to produce it in this country.

Canada welcomes the participation of foreign manufacturers in its market through licensing, joint ventures and contract arrangements with existing Canadian firms. The treatment afforded foreign direct investments in this country supports this fact. There are no restrictions on the movement of funds into or out of the country. Banks, corporations and individuals are free to deal in or hold foreign funds or to arrange payments in any currency they choose. An investor is free to liquidate his Canadian investment at any time and transfer the proceeds from Canada in whatever currency desired. During the life of the investment, profits, dividends and royalties may be remitted at will.

INCIDENCE OF TAXATION

The application of Canadian income tax to non-residents depends on whether or not they are considered as "carrying on business" in Canada.

Section 253 of the Income Tax Act sets out certain activities which are deemed to be "carrying on business" in this country and, accordingly, profits derived from "business", as expanded by that provision, are liable to Canadian income tax. The application of Canadian income tax to non-residents may be modified by the tax agreements between Canada and several countries. Canada has concluded comprehensive income tax agreements with the following countries: Austria, Australia, Belgium, Britain, Denmark, Dominican Republic, the Federal Republic of Germany, Finland, France, Israel, Ireland, Italy, Jamaica, Japan, Liberia, Malaysia, Morocco, The Netherlands, New Zealand, Norway, Pakistan, Philippines, Singapore, Sweden, Spain, South Korea, Switzerland, the Republic of South Africa, Trinidad and Tobago

and the United States. Principals of these countries are not normally subject to Canadian income tax, providing they do not have a "permanent establishment" or operate through a Canadian subsidiary.

Whether a business in Canada is in the form of an incorporated (under Canadian law) subsidiary of a foreign parent or whether it is a branch (not separately incorporated in Canada) of a foreign company, it becomes liable to registration or licensing requirements in the same manner as a domestic company, and Canadian income tax is payable at normal corporate rates. In the case of a Canadian subsidiary, there is also provision for a withholding tax on dividends remitted to its non-resident parent. In the case of a Canadian branch of a foreign company, there is provision for an additional tax (usually referred to as a "branch tax") which replaces, in effect, the withholding tax on dividends of a subsidiary.

Doing business through manufacturers' agents, distributors, or others who purchase outright and sell in their own names would not involve liability to Canadian income tax for a foreign principal. Similarly, such operation would not require a foreign company to register under provincial law. In most cases, non-resident salesmen are not required to register under provincial law. Sales by foreign principals to Canadian customers made

solely through correspondence are not considered to be "carrying on business" in Canada and, therefore, would not be subject to income tax.

Further details pertaining to taxation in Canada are contained in the "Taxation — Income, Business, Property" and "Taxation — Sales, Excise, Commodity" chapters from this series.

INCIDENCE OF CUSTOMS DUTIES

In the process of establishing a new industry or expanding existing facilities, it is often necessary to import production machinery, materials and other articles. Such importations are subject to the regular provisions of Canadian customs legislation. No duty concessions or relief by way of drawback or refund is extended strictly on the basis that a firm is becoming established or expanding its operation in this country. However, certain tariff items permit entry of articles such as machinery and production components at preferred rates of duty, or subject to drawback of duty, when imported for specific purposes. Also, the Machinery Program administered by the Department of Industry, Trade and Commerce, provides that articles classified under tariff items 42700-1, 42701-1 and 41100-1 (which cover the majority of machinery and equipment used by secondary industry) may be eligible for a remission of duty when the machinery being imported is not available from production in Canada.

In addition to the rate of duty applicable to imported articles, the appraised value against which duty is levied is also of primary importance. Materials and components imported into Canada for manufacturing purposes are appraised at values reflecting comparable open market values in the country of export. While no appreciable saving on valuation exists when articles are im-

ported for mere assembly in Canada, the saving may be substantial when a reasonable Canadian material content is incorporated into the product completed in Canada.

With regard to importations of *used* machinery and equipment, these are subject to the same duty treatment as if imported in new condition, except that the duty is normally applied on a lower value than would be the case for *new* machinery. Production equipment of a personal nature imported by immigrants upon their arrival here can be permitted duty-free entry.

Samples are subject to ordinary duty and taxes unless accompanying a non-resident salesman when imported on a temporary basis for use in taking orders and not for resale. The importer or salesman is required to deposit an amount equal to the duty and taxes ordinarily payable, which is refundable upon exportation of the samples under Customs supervision within six months of importation. Samples imported for performance demonstrations must be re-exported within 60 days. Samples with commercial value that are mailed to Canada are dutiable at the same rates as commercial shipments.

Additional information on this subject is contained in the "Canadian Customs Duties" chapter from this series.

FINANCING

Financing facilities in Canada have been developed to keep pace with the maturing industrial complex of the economy. The scope of activities of Canadian financial institutions is both varied and flexible, whether in the field of working capital financing or long-term investments.

The 11 chartered commercial banks in Canada operate primarily in the field of short and

medium-term financing for industrial and commercial purposes. Normally, bank loans are granted for working capital requirements. The role of the commercial bank is complemented by a growing number of other institutions in the financial field. Loan, insurance, trust and mortgage companies, including private institutions specially created to participate in the development of industry, are

increasingly active in meeting the need for long-term loans and equity participation in new and existing industrial and commercial ventures.

While the federal government is not normally engaged in rendering financial assistance to new or existing industry, it is prepared to assist through the medium of loan capital where required financing is not available from other sources on reasonable terms and conditions. The Federal Business Development Bank, an agency of the federal government, can provide financial assistance for the expansion and modernization of Canadian businesses. F.B.D.B. financing usually takes the form of a term loan for purposes of acquiring land and buildings or machinery and equipment. The head office of the Federal Business Development Bank

is located at 151 Sparks Street, Ottawa, Canada. Regional offices of the bank are maintained throughout Canada.

Most of the provincial governments in Canada have also established agencies to assist in the financing of industrial and commercial projects which are deemed beneficial to their respective economies. Financial assistance, in various forms, can be extended through these agencies for purposes of expanding existing facilities or for the establishment of a new operation.

A more comprehensive outline of financial facilities provided by government and private sources is contained in the publication "Financing Canadian Industries" available from the Department of Industry, Trade and Commerce, Ottawa.

IMMIGRATION

Under Canada's immigration laws, immigrants are accepted from all parts of the world, without regard to race, religion or nationality. In particular, Canada welcomes permanent settlers who have the necessary know-how and capital to establish themselves in business or agriculture. Information respecting the formal procedures to follow should be obtained from the nearest Canadian Immigration Office at the address shown in Appendix "A" before making arrangements for the journey to Canada. Persons may also address inquiries to the Canada Immigration Division, Department of Employment and Immigration, Ottawa, Canada, for redirection.

Canada also welcomes bona fide business persons seeking to enter the country on a temporary basis to contact or transact business with Canadian businesses. While formalities are kept to a minimum, visas may be required, and inquiries should be made well in advance of the proposed visit.

There are special procedures to be followed in connection with the entry of workers for tempo-

rary periods, either as individuals or in groups. Companies proposing to operate in Canada for only a short period of time, or to engage in one project only, may find it desirable to bring their key personnel with them. However, the entry of these temporary workers is subject to prior approval in all instances. In the case of both individuals and groups, an application should be submitted to the nearest Canadian Immigration Office, as shown in Appendix "A". Should business personnel wish to initiate inquiries while in Canada, they can do so at the nearest Employment and Immigration office in Canada.

Applications for entry should be accompanied by information concerning the nature of the project, number of personnel that wish to enter, their length of service with the company, duties to be performed, anticipated date and point of entry into Canada, and intended length of stay. It is particularly important to give full details regarding individuals who are not citizens of their country of residence, and to present evidence of their readmissibility into that country.

ASSISTANCE AVAILABLE TO INDUSTRY

The importance of industrialization to Canada's overall economic growth is well recognized by the three levels of government — federal, provincial and municipal. To promote new and continued industrialization of various sections of Canada, these three levels of government provide special

agencies to assist and advise the businessman. Banks, power companies, railways and other private organizations are also very active in the field of industrial development and constitute an effective organizational network devoted to the problems of the industrialist.

Federal Assistance

To assist the businessman who is seriously interested in producing in Canada, the federal government provides many useful services through its various departments and agencies.

The Department of Industry, Trade and Commerce constitutes the focal point of federal government assistance to manufacturing and processing enterprises through its own facilities and through its contacts with all other federal and provincial departments and agencies.

Of the many facilities provided by the Department of Industry, Trade and Commerce in co-operation with its trade representatives abroad, the following are possibly the most important:

- Information on establishing a plant or locating sources of supply.
- Statistical and market data on Canadian production, imports and exports.
- Special import studies of individual products normally grouped under general classifications.
- Introductions to Canadian firms looking for new products to manufacture under licence, contract, or other arrangement.
- Advice and guidance on laws, regulations and other matters pertaining to the establishment and conduct of business in Canada.
- Introductions to associations, government agencies, provincial governments and municipal industrial commissioners.
- Location of sources of specialized and technical data.

Briefly, the Department of Industry, Trade and Commerce is prepared to provide essential data, information, advice and introductions which would otherwise necessitate a multiplicity of sources.

The Business Centre of the Department is the initial contact point for businessmen visiting or planning to visit Ottawa seeking information about federal government programs and services (see Appendix "C"). Industry, Trade and Commerce regional offices have been established in major cities across Canada offering similar services (see Appendix "C" for addresses). Trade commissioners abroad also welcome enquiries for such information (see Appendix "B" for addresses).

Provincial Assistance

All 10 provincial governments of Canada play a vitally important role in the encouragement of industrial development in this country. Since each province can concentrate its activities on a particular geographic area, it can provide detailed data

and guidance which might otherwise not be available to the interested businessman.

To carry out its specialized work, each province has established its own department or agency. These offices can provide information and advice concerning a particular problem or proposal. For example, detailed reports can be prepared on such subjects as sources of raw materials, power and fuel costs, labour availability, hours of work and wage rates, water and sewer facilities, transportation services and potential markets for your product. Tours of selected locations, available plant sites and existing plants for sale or lease can be arranged.

To assist domestic firms interested in obtaining licensing opportunities from abroad and to provide guidance to foreign businessmen interested in producing or investing in Canada, the provinces have established offices or arranged for representation in several of the larger cities in both the United States and Europe.

To supplement the service and planning aspects of their work, several of the provinces have established agencies, or have enacted legislation, under which financial assistance, in various forms, can be extended for purposes of expanding existing facilities and establishing new operations.

The provincial governments, keenly aware of their facilities and resources, would be pleased to introduce you to their market and its respective advantages, and to provide you with any assistance you may need in developing your plans for producing in Canada. The address of each provincial department concerned with industrial development is listed in Appendix "D".

Municipal Assistance

In most cases, choice of a location involves choosing a municipality. Most municipalities in Canada are actively engaged in attracting new industries to their areas and in assisting established firms with their expansion plans. Many towns and cities have appointed special representatives or officials to look after matters of industrial development including industrial planning and active promotion of the facilities they can offer. Most centres and municipalities have detailed surveys of their industrial facilities, such as power supply, water supply, sewers, roads, industrial sites, available plant space, etc.

Certain municipalities, either on their own or through private civic groups, provide assistance such as erecting buildings for lease or arranging that such premises be built on demand.

In view of the great number of municipalities and towns in Canada with equally excellent facilities, and in view of the close connection with their respective provincial governments, it is advisable for the businessman to consult with provincial agencies in the field of industrial development in order to determine the most suitable centres.

Other Sources of Assistance

Any outline of assistance to industry would be incomplete without the mention of non-governmental sources of guidance and information. These agencies are numerous and varied; therefore, it is impossible to give details of each in a

publication of this sort.

The range of public and private bodies actively promoting industrial expansion in Canada includes the chartered banks, power companies, railway companies, industry associations, private research organizations, and business consultants. By virtue of their specialized interest in the establishment and expansion of secondary industry, these organizations complement the efforts of the federal and provincial governments. Many have permanent representatives in the major manufacturing areas abroad.

Addresses of chartered banks are listed in Appendix "E", and railways in Appendix "F".

SUPPLEMENTARY INFORMATION

Many of the topics referred to in this publication, such as taxation, customs duties and financing are outlined in greater detail in separate chapters of

this series available from the Department of Industry, Trade and Commerce, Ottawa, or through the Canadian trade representative in your area.

CANADIAN IMMIGRATION OFFICES ABROAD

ARGENTINA

Canadian Embassy
Immigration Section
Suipacha and Santa Fé
Brunetta Building
Buenos Aires

AUSTRALIA

Canadian Consulate General
Immigration Section
8th Floor, AMP Centre
50 Bridge Street
Sydney 2000, N.S.W.

AUSTRIA

Canadian Embassy
Immigration Section
Dr. Karl Luegerring 10
A-1010 Vienna

BARBADOS

Canadian High Commission
Commonwealth Development Corporation
Building
Culloden Road
St. Michael, Barbados

BELGIUM

Ambassade du Canada
Service d'Immigration
6, rue de Loxum, 3e étage
B-1000 Bruxelles

BRITAIN

Canadian High Commission
Immigration Section
38 Grosvenor Street
London W1X 0AA, England

Canadian Consulate
2nd Floor
Barlow House
Minshull Street
Manchester M1 2GJ

Canadian Consulate
Bristol and West House
2 St. Philip's Place
Birmingham B3 2QJ

Canadian Consulate
Immigration Section
Ashley House, 195 West George Street
Glasgow G2 2HS, Scotland

Canadian Consulate
Canada House
22 North Street
Belfast BT1 1LA, Northern Ireland

CHILE

Canadian Embassy
Immigration Section
Ahumada 11, 10th Floor
Santiago

COLOMBIA

Canadian Embassy
Immigration Section
Calle 58, No. 10-42
4th Floor
Bogota

EGYPT, ARAB REPUBLIC OF

Canadian Embassy
Immigration Section
6 Mahomed Fahmi El Sayed Street
Garden City, Cairo

FRANCE

Consulat général du Canada
Service d'Immigration
15, allées de Chartres
33080 Bordeaux CEDEX

Consulat général du Canada
Service d'Immigration
24, avenue du Prado
13006 Marseille

Ambassade du Canada
Service d'Immigration
4, rue Ventadour
75042 Paris CEDEX 01

Consulat général du Canada
B.P. 288 /R7
10, Place du Temple Neuf
67007 Strasbourg

GERMANY

Canadian Embassy
Immigration Section
5300 Bonn-Bad Godesberg
Michaelplatz

Canadian Consulate
7000 Stuttgart 1
Koenigstrasse 20

GREECE

Canadian Embassy
Immigration Section
4 Ioannou Ghennadiou Street
Athens 140

HAITI

Ambassade du Canada
Service d'Immigration
Angle des rue Camille-Léon et des
Marguerites
Port-au-Prince

HONG KONG

Commission for Canada
Immigration Section
1 Hennessy Road
Asian House, 14th Floor
P.O. Box 20264
Victoria

HUNGARY

Canadian Embassy
Visa Section
Budakeszi utca 55/d, P.8
Budapest 1021

INDIA

Canadian High Commission
Immigration Section
Shanti Path, Chanakyapuri
P.O. Box 5209
New Delhi 21

IRAN

Canadian Embassy
Immigration Section
57 Darya-E-Noor
Takut-E-Tavoos
Tehran

IRELAND

Canadian Embassy
Immigration Section
65/68 St. Stephen's Green
Dublin 2

ISRAEL

Canadian Embassy
Visa Section
7 Havakuk Street
Tel Aviv

ITALY

Canadian Consulate General
Immigration Section
Via Vittor Pisani 19
20124 Milan

Canadian Embassy
Immigration Section
Via Zara 30
00197 Rome

IVORY COAST

Ambassade du Canada
Service d'Immigration
Immeuble "Le Général"
4e et 5e étages
avenue Botreau-Roussel
B.P. 21194
Abidjan

JAMAICA

Canadian High Commission
Immigration Section
Royal Bank Building
30-36 Knutsford Boulevard
P.O. Box 1500
Kingston 10

JAPAN

Canadian Embassy
Immigration Section
5-25 Akasaka 8-Chome
Minato-ku
Tokyo 107

KENYA

Canadian High Commission
Immigration Section
Comcraft House
5th Floor
Haile Selassie Avenue
Nairobi

KOREA

Canadian Embassy
Immigration Section
9th Floor, Hankook Ilbo Building
14 Joonghak-dong
Chongro-ku
P.O. Box 6299
Seoul 100

LEBANON

Canadian Embassy
Visa Section
Hamra Street, Sabbag Centre
P.O. Box 6864
Beirut

MEXICO

Canadian Embassy
Immigration Section
Melchor Ocampo 463-7
Mexico 5, D.F.

MOROCCO

Ambassade du Canada
Service d'Immigration
13, Bis rue des Cadets
De Saumlie
Rabat-Agdal

NETHERLANDS

Canadian Embassy
Immigration Section
Groot Hertoginnelaan 8, 7th Floor
The Hague

NORWAY

Canadian Embassy
Oscar's Gate 20
Posttuttak
Oslo 1

PAKISTAN

Canadian Embassy
Immigration Section
Diplomatic Enclave, Plot 5
Islamabad

PHILIPPINES

Canadian Embassy
Immigration Section
4th Floor, PAL Building,
Ayala Avenue
P.O. Box 901
Makati, Rizal

POLAND

Canadian Embassy
Immigration Section
Ulica Matejki 1/5
Warsaw 00-481

PORTUGAL

Canadian Embassy
Immigration Section
Praca Marquês de Pombal 14
5th Floor
Lisbon

SINGAPORE

Canadian High Commission
Immigration Section
7th/8th Floors, Faber House
230 Orchard Road, P.O. Box 845
Singapore 9

SOUTH AFRICA

Canadian Embassy
Immigration Section
8th Floor, Kingsley Building
Corner Church and Beatrix Streets
Arcadia, Pretoria 0083

Canadian Consulate
30 Hout Street, 16th Floor
P.O. Box 683
Capetown

SPAIN

Canadian Embassy
Immigration Section
Edificio Goya — Apartado 207
Nunez de Balboa 35
Madrid

SWEDEN

Canadian Embassy
Immigration Section
Tegelbacken 4
P.O. Box 16129
S-103 23 Stockholm 16

SWITZERLAND

Ambassade du Canada
Service d'Immigration
Helvetia — Vie
Belpstrasse 11
P.O. Box 1261
3007 Berne

TRINIDAD AND TOBAGO

Canadian High Commission
Immigration Section
Colonial Building, Third Floor
74 South Quay, P.O. Box 565
Port of Spain

UNITED STATES

Canadian Consulate General
Immigration Section
P.O. Box 56169
900 Coastal States Building
260 Peachtree Street Northwest
Atlanta, GA 30303

Canadian Consulate General
Immigration Section
500 Boylston Street, 6th Floor
Boston, MA 02116

Canadian Consulate General
Immigration Section
3550 Marine Midland Centre
Buffalo, NY 14203

Canadian Consulate General
Immigration Section
310 Michigan Avenue, Suite 2000
Chicago, IL 60604

Canadian Consulate
Immigration Section
2001 Bryan Tower, Suite 1600
Dallas, TX 75201

Canadian Consulate
Immigration Section
1920 First Federal Building
1001 Woodward Avenue
Detroit, MI 48226

Canadian Consulate General
Immigration Section
7th Floor, 510 West Sixth Street
Los Angeles, CA 90014

Canadian Consulate
Immigration Section
Chamber of Commerce Building
15 South Fifth Street
Minneapolis, MN 55402

Canadian Consulate General
Immigration Section
16th Floor, 1251 Avenue of the Americas
New York, NY 10020

Canadian Consulate General
Immigration Section
1 Maritime Plaza, 11th Floor
Corner Clay and Front
San Francisco, CA 94111

Canadian Consulate General
Immigration Section
412 Plaza 600 Building
Sixth Avenue and Stewart Street
Seattle, WA 98101

YUGOSLAVIA

Canadian Embassy
Immigration Section
Proleterskih Brigada 58
Belgrade

CANADIAN FOREIGN TRADE SERVICE ABROAD

ALGERIA

Commercial Division
Canadian Embassy
27 bis, rue d'Anjou
Hydra

Mailing address:

C.P. 225, Alger Gare
Algiers, Algeria
Territory: Tunisia

ARAB REPUBLIC OF EGYPT

Commercial Division
Canadian Embassy
6 Sharia Mohamed Fahmy el Sayed
Garden City

Mailing address:

Qasr el Doubara Post Office
Cairo, Arab Republic of Egypt
Territory: Libya, Sudan

ARGENTINA

Commercial Division
Canadian Embassy
Casilla de Correo 3898
Suipacha 1111
Buenos Aires, Argentina
Territory: Paraguay, Uruguay, Falkland Islands

AUSTRALIA

Sydney

Canadian Consulate General
8th Floor
A.M.P. Centre
50 Bridge Street
Sydney, N.S.W. 2000, Australia
Territory: States of New South Wales and
Queensland, Capital Territory, Northern Territory,
Papua New Guinea, Solomon Islands, Nauru

Melbourne

Canadian Consulate General
Princes Gate East Tower
17th Floor
151 Flinders Street
Melbourne 3000, Australia
Territory: States of Victoria, South Australia,
Western Australia, Tasmania

Canberra*

Commercial Division
Canadian High Commission
Commonwealth Avenue
Canberra ACT 2600, Australia

*The Canberra Office handles only those
trade inquiries that require liaison with federal
government departments and agencies.

AUSTRIA

Commercial Division
Canadian Embassy
Luegerring 10
A-1010 Vienna, Austria
Territory: Bulgaria and Albania

BELGIUM

Commercial Division
Canadian Embassy
rue de Loxum, 6
B-1000 Brussels, Belgium
Territory: Luxembourg

BRAZIL

Brasilia

Commercial Division
Canadian Embassy
Caixa Postal 07-0961
SES - Av. das Nações, lote 16
70.000 Brasilia DF, Brazil
Territory: Central West, Northeast
and Amazon Basin, Minas Gerais

Rio de Janeiro

Canadian Consulate
Caixa Postal 2164-ZC-00
Edificio Metropole
Avenida Presidente Wilson, 165/60
andar
20.000 Rio de Janeiro - RJ - Brazil
Territory: States of Rio de Janeiro,
Espírito Santo and Bahia

Sao Paulo

Canadian Consulate
Caixa Postal 22002
Edificio Top Center
Avenida Paulista, 854, 5o andar*
Sao Paulo, Brazil

Territory: States of Sao Paulo,
Paraná, Santa Catarina, Rio Grande do
Sul, and Mato Grosso

*Businessmen are advised to send only
letters to this address. To ensure prompt
arrival of parcels of any kind, the sender
should consult the Sao Paulo office first
about the best method to use.

BRITAIN

London

Commercial Division
Canadian High Commission
One Grosvenor Square
London, W1X 0AB, England
Territory: England, Wales, Gibraltar

Glasgow

Canadian Consulate
Ashley House
195 West George Street
Glasgow G22HS, Scotland
Territory: Northern Ireland, Scotland

CHILE

Commercial Division
Canadian Embassy
Ahumada 11, 10th Floor (street address)
Casilla 771 (mailing address)
Santiago, Chile

CHINA, PEOPLE'S REPUBLIC OF

Commercial Division
Canadian Embassy
10 San Li Tun
Peking, People's Republic of China
Territory: Socialist Republic of Vietnam

COLOMBIA

Commercial Division
Canadian Embassy
Apartado Aereo 53531/2
Calle 58 No. 10-42
Bogota 2, Colombia
Territory: Ecuador

COSTA RICA

Commercial Division
Canadian Embassy
Apartado Postal 10303
Cronos Building, 6th Floor
Calle 3y Avda Central
San Jose, Costa Rica
Territory: Canal Zone, Nicaragua, Panama

CUBA

Commercial Division
Canadian Embassy
Apartado 6125
Calle 30 No. 518 esq. 7a Avenida
Miramar
Havana, Cuba

Send all mail to this address:

Commercial Division
P.O. Box 500 (HVA)
Ottawa, Ontario K1N 8T7

CZECHOSLOVAKIA

Commercial Division
Canadian Embassy
Mickiewiczova 6
125 33 Prague 6, Czechoslovakia

DENMARK

Commercial Division
Canadian Embassy
Prinsesse Maries Allé 2
Copenhagen V, Denmark
Territory: Greenland, Faroe Islands

EUROPEAN COMMUNITIES*

Mission of Canada to the European Communities
rue de Loosum, 6
B-1000 Brussels, Belgium
Territory: European Economic Community, European Atomic Energy Community, European Coal and Steel Community

* The Mission monitors economic and trade developments in the European Communities in terms of their potential and implications for Canadian interests. The Mission is also involved in development of industrial and economic co-operation between Canada and the EEC.

FINLAND

Commercial Division
Canadian Embassy
Pohjois Esplanadi 25B
00100 Helsinki 10, Finland

FRANCE

Commercial Division
Canadian Embassy
35 Avenue Montaigne
75008 Paris, France
Territory: Andorra, Monaco

GERMANY (FRG)

Bonn

Commercial Division
Canadian Embassy
Friedrich-Wilhelmstrasse 18
D-5300 Bonn, Federal Republic of Germany
Territory: States of Baden-Wuerttemberg, Bavaria, Hesse, Rhineland-Palatinate, Saar

Duesseldorf

Canadian Consulate General
Immermannstrasse 3
D-4000 Duesseldorf, Federal Republic of Germany
Territory: State of North Rhine-Westphalia

Hamburg

Canadian Consulate General
Esplanade 41-47
D-2000 Hamburg 36, Federal Republic of
Germany

Territory: City States of Hamburg, Bremen;
Lower Saxony and Schleswig-Holstein; West
Berlin

GREECE

Commercial Division
Canadian Embassy
4 Ioannou Ghennadiou Street
Athens 140, Greece

GUATEMALA

Commercial Division
Canadian Embassy
P.O. Box 400
Edificio Maya, 5th Floor
Via 5, 4-50, Zone 4
Guatemala City, Guatemala, C.A.
Territory: El Salvador, Honduras

HONG KONG

Commercial Division
Commission for Canada
Asian House, 14/15 Floors
1 Hennessy Road
P.O. Box 20264
Hong Kong, Hong Kong
Territory: Macao

HUNGARY

Commercial Division
Canadian Embassy
Budakeszi ut 55/d P/8
1021 Budapest, Hungary

INDIA

Commercial Division
Canadian High Commission
P.O. Box 5208
Shanti Path
Chanakyapuri
New Delhi — 110021, India
Territory: Bhutan, Sri Lanka, Nepal

INDONESIA

Commercial Division
Canadian Embassy
5th Floor
Wisma Metropolitan
Jl. Jendral Sudirman
Jakarta, Indonesia

Mailing Address:

P.O. Box 52/JKT
Jakarta, Indonesia

IRAN

Commercial Division
Canadian Embassy
Avenue Takhte Tavoos
Avenue Daryaye Noor, No. 57
Tehran, Iran

All mail to:

P.O. Box 1610
Tehran, Iran

Territory: Kuwait, Bahrain, United Arab Emir-
ates, Oman and Qatar

IRAQ

Commercial Division
Canadian Embassy
P.O. Box 323
Central Post Office
Baghdad, Iraq

*(Embassy located in the suburb of Al-

Mansour)

IRELAND

Commercial Division
Canadian Embassy
65/68 St. Stephen's Green
Dublin 2, Ireland

ISRAEL

Commercial Division
Canadian Embassy
220 Hayarkon Street
Tel Aviv, Israel
Territory: Cyprus

ITALY**Rome**

Commercial Division
Canadian Embassy
Via G.B. de Rossi 27
00161 Rome, Italy

Territory: Provinces of Toscana, Marche, Um-
bria, Lazio, Abruzzi-Molise, Puglia, Campania,
Basilicata, Calabria, Sicilia, Sardegna.
Other countries: Malta

Milan

Canadian Consulate General
Via Vittor Pisani 19
20124 Milan, Italy

Territory: Province of Emilia-Romagna,
Lombardia, Piemonte, Trentino-Alto Adige,
Veneto, Liguria, Trieste, Val d'Aosta,
Friuli-Venezia Giulia

IVORY COAST

Commercial Division
 Canadian Embassy
 P.O. Box 21194
 Le Général Building
 Cor. Avenue du Commerce et Botreau-
 Roussel Plateau
 Abidjan, Ivory Coast
 Territory: Gambia, Guinea, Guinea-Bissau,
 Liberia, Mali, Mauritania, Niger, Senegal, Upper
 Volta, Cape Verde Islands

JAMAICA

Commercial Division
 Canadian High Commission
 P.O. Box 1500
 Royal Bank Building
 30-30 Knutsford Boulevard
 Kingston 5, Jamaica
 Territory: Bahamas, Belize, Cayman Islands,
 Turks and Caicos Islands

JAPAN

Commercial Division
 Embassy of Canada
 3-38 Akasaka 7 - Chome, Minato-ku
 Tokyo 107, Japan
 Territory: Guam

KENYA

Commercial Division
 Canadian High Commission
 P.O. Box 43778
 Nairobi, Kenya
 Situated in:
 Comcraft House
 Haile Selassie Avenue
 Territory: Comoro Islands, Ethiopia, Somali
 Democratic Republic, Tanzania, Uganda, Demo-
 cratic Republic of Madagascar and the Seychelles

KOREA

Commercial Division
 Canadian Embassy
 Hankook Ilbo Building, 9th Floor
 Mailing address:
 C.P.O. Box 6299
 Seoul 100, Republic of Korea

KUWAIT

Commercial Division
 Canadian Embassy
 Plot 1
 28 Quaraish
 Nuzha
 Mailing address:
 P.O. Box 25281
 Safat, Kuwait

LEBANON

Commercial Division
 Canadian Embassy
 Sabbag Centre
 Hamra Street
 Beirut, Lebanon

MALAYSIA

Commercial Division
 Canadian High Commission
 P.O. Box 990
 A.I.A. Building, Ampang Road
 Kuala Lumpur, Malaysia

MEXICO

Commercial Division
 Canadian Embassy
 Apartado Postal 5-364
 Melchor Ocampo 463, 7th Floor
 Mexico 5, D.F., Mexico

MOROCCO

Commercial Division
 Canadian Embassy
 Postal address:
 B.P. 709
 Rabat-Agdal, Morocco

NETHERLANDS

Commercial Division
 Canadian Embassy
 Sophialaan 7
 The Hague, Netherlands

NEW ZEALAND

Commercial Division
 Canadian High Commission
 P.O. Box 12-049 Wellington North
 ICI Building, 3rd Floor
 Molesworth Street
 Wellington, New Zealand
 Territory: Cook Islands, Gilbert Islands, Tahiti,
 Tonga, Western Samoa, Fiji, New Caledonia, New
 Hebrides, Tuvalu, Niue

NIGERIA

Commercial Division
 Canadian High Commission
 P.O. Box 851
 New Niger House
 1/5 Odunlami Street
 Lagos, Nigeria
 Territory: Ghana, Sierra Leone, Togo, The
 People's Republic of Benin

NORTH ATLANTIC COUNCIL

Delegation of Canada to the North Atlantic
Council
1110 Brussels, Belgium

NORWAY

Commercial Division
Canadian Embassy
Postuttak
Oslo 1, Norway
Territory: Iceland

PAKISTAN

Commercial Division
Canadian Embassy
P.O. Box 1042
Diplomatic Enclave
Ramna 5
Islamabad, Pakistan
Territory: Afghanistan

PERU

Commercial Division
Canadian Embassy
Libertad 130, Miraflores
Casilla 1212
Lima, Peru
Territory: Bolivia

PHILIPPINES

Commercial Division
Canadian Embassy
P.O. Box 971, Commercial Centre
Makati, Metro Manila 3117, Philippines

POLAND

Commercial Division
Canadian Embassy
Matejki 1/5
Srodmiemie
Warsaw, Poland

PORTUGAL

Commercial Division
Canadian Embassy
Rua Rosa Araujo, 2
Seventh Floor
Lisbon 2, Portugal
Territory: Azores, Madeira

PUERTO RICO

Canadian Consulate
1606 Pan Am Building
Hato Rey, San Juan, Puerto Rico 00917
Territory: British and U.S. Virgin Islands,
Dominican Republic, Haiti

ROMANIA

Commercial Division
Canadian Embassy
36 Str. N. Iorga
C.P. 2966
Oficiul Postal No. 22
Bucharest, Romania

SAUDI ARABIA

Commercial Division
Canadian Embassy
King Abdul Aziz Street
Queen's Building, 6th Floor
P.O. Box 5050
Jeddah, Saudi Arabia
Territory: Yemen, Arab Republic and People's
Democratic Republic of Yemen

SINGAPORE

Commercial Division
Canadian High Commission
P.O. Box 845
Faber House, 7th and 8th Floors
230/236 Orchard Road
Singapore 9, Singapore
Territory: Brunei

SOUTH AFRICA

Canadian Embassy
Nedbank Plaza
Corner of Church and Beatrix
Arcadia, Pretoria 0083
Mailing address:
P.O. Box 26006
Arcadia, Pretoria 0007
Territory: Botswana, Lesotho, Swaziland, Re-
union, Mauritius, St. Helena

SPAIN

Commercial Division
Canadian Embassy
Apartado 117
35, Nunez de Balboa
Madrid, Spain
Territory: Provinces outside the peninsula —
Balearic Islands, Canary Islands

SWEDEN

Commercial Division
Canadian Embassy
P.O. Box 16129
S-103 23 Stockholm 16, Sweden

SWITZERLAND

Commercial Division
 Canadian Embassy
 Kirchenfeldstrasse 88
 CH-3000 Berne, Switzerland
 Territory: Liechtenstein

THAILAND

Commercial Division
 Canadian Embassy
 P.O. Box 2090
 The Boonmitr Building
 11th Floor
 138 Silom Road
 Bangkok, Thailand
 Territory: Laos, Burma, Bangladesh

TRINIDAD AND TOBAGO

Commercial Division
 Canadian High Commission
 P.O. Box 1246
 Huggins Building
 72 South Quay
 Port-of-Spain, Trinidad
 Territory: Barbados, French Guyana, Guadeloupe, Guyana, Martinique, St. Martin, Surinam, The Leeward and Windward Islands (Antigua, St. Kitts-Nevis-Anguilla, Montserrat, Dominica, St. Lucia, St. Vincent, Grenada)

TURKEY

Commercial Division
 Canadian Embassy
 Nenehatun Caddesi 75
 Gaziosmanpasa, Ankara, Turkey

UNION OF SOVIET SOCIALIST
REPUBLICS

Commercial Division
 Canadian Embassy
 23 Starokonyushenny Pereulok
 Moscow, U.S.S.R.
 Territory: Mongolia

UNITED NATIONS

Permanent Mission of Canada to the United Nations
 886 United Nations Plaza
 Suite 250
 New York, NY 10017

UNITED STATES

Washington
 Commercial Division
 Canadian Embassy
 1746 Massachusetts Avenue N.W.
 Washington, DC 20036
 Territory: U.S. Government and agencies; international organizations with headquarters in Washington. All other trade promotion inquiries relating to the Washington, D.C. area should be addressed to the Consulate in Philadelphia

New York City

Canadian Consulate General
 1251 Avenue of the Americas
 New York City, NY 10020
 Territory: States of Connecticut, New Jersey (12 northern counties), southern New York.
 Other countries: Bermuda

Atlanta

Canadian Consulate General
 900 Coastal States Building
 260 Peachtree Street
 Atlanta, GA 30303
 Territory: Alabama, Florida, Georgia, Mississippi, North and South Carolina, Tennessee

Boston

Canadian Consulate General
 500 Boylston Street
 Boston, MA 02116
 Territory: States of Maine, Massachusetts, New Hampshire, Rhode Island, Vermont. Other countries: St. Pierre and Miquelon

Buffalo

Canadian Consulate
 One Marine Midland Center
 Suite 3550
 Buffalo, NY 14203
 Territory: Northern New York State

Chicago

Canadian Consulate General
 310 South Michigan Avenue
 Suite 2000
 Chicago, IL 60604
 Territory: States of Illinois, Iowa, Missouri, Nebraska, Southern Wisconsin

Cleveland

Canadian Consulate
 Illuminating Building
 55 Public Square
 Cleveland, OH 44113

Territory: States of Ohio, Kentucky, West Virginia, Western Pennsylvania

Dallas

Canadian Consulate
 2001 Bryan Tower
 Suite 1600
 Dallas, TX 75201

Territory: States of Texas, Arkansas, Oklahoma, Kansas, Louisiana

Detroit

Canadian Consulate
 1920 First Federal Building
 1001 Woodward Avenue
 Detroit, MI 48226

Territory: City of Toledo, Ohio, and States of Michigan and Indiana

Los Angeles

Canadian Consulate General
 510 West Sixth Street
 Los Angeles, CA 90014

Territory: States of Arizona, California (10 southern counties), Clark County in Nevada, New Mexico

Minneapolis

Canadian Consulate
 15 South Fifth Street
 Minneapolis, MN 55402

Territory: States of Minnesota, North and South Dakota, Montana (east of the Divide), Northern Wisconsin

Philadelphia

Canadian Consulate
 3 Parkway Building, Suite 1310
 Philadelphia, PA 19102

Territory: States of Delaware, Maryland, New Jersey (nine southern counties), eastern Pennsylvania, Virginia, District of Columbia

San Francisco

Canadian Consulate General
 One Maritime Plaza
 Alcoa Building, Suite 1100
 Golden Gateway Center
 San Francisco, CA 94111

Territory: States of California (except the 10 southern counties), Colorado, Hawaii, Nevada (except Clark County), Utah, Wyoming

Seattle

Canadian Consulate General
 412 Plaza 600 Building
 Sixth Avenue and Stewart Street
 Seattle, WA 98101

Territory: States of Alaska, Idaho, Montana (west of the Divide), Oregon, Washington

VENEZUELA

Commercial Division
 Canadian Embassy
 Apartado 62302
 Edificio La Estancia
 Avenida La Estancia No. 10
 Caracas 106, Venezuela
 Territory: Netherlands Antilles

YUGOSLAVIA

Commercial Division
 Canadian Embassy
 Proleterskih brigada 69
 11000 Belgrade, Yugoslavia

ZAIRE, REPUBLIC OF

Commercial Division
 Canadian Embassy
 Edifice Petrozaire
 Coin Ave. Wangata et boul. 30 Juin

Mailing address:

P.O. Box 8341
 Kinshasa, Republic of Zaire

Territory: Burundi, Rwanda, People's Republic of Congo, Cameroon, Central African Empire, Chad, Gabon

ZAMBIA

Commercial Division
 Canadian High Commission
 P.O. Box 1313
 Lusaka, Zambia
 Territory: Malawi, Mozambique

APPENDIX "C"

REGIONAL OFFICES OF THE DEPARTMENT OF INDUSTRY, TRADE AND COMMERCE

NEWFOUNDLAND

P.O. Box 6148
127 Water Street
St. John's, Newfoundland
A1C 5X8

PRINCE EDWARD ISLAND

P.O. Box 2289
Dominion Building
97 Queen Street
Charlottetown, Prince Edward Island
C1A 8C1

NOVA SCOTIA

Suite 1124, Duke Tower
5251 Duke Street
Scotia Square
Halifax, Nova Scotia
B3J 1N9

NEW BRUNSWICK

Suite 642
440 King Street
Fredericton, New Brunswick
E3B 5H8

QUEBEC

C.P. 1270, Station B
Suite 600
685, rue Cathcart
Montréal, Québec
H3B 3K9

Suite 620

2, Place Québec
Québec, Québec
G1R 2B5

ONTARIO

P.O. Box 98
Suite 4840
Number 1, First Canadian Place
Toronto, Ontario
M5X 1B1

MANITOBA

507 Manulife House
386 Broadway Avenue
Winnipeg, Manitoba
R3C 3R6

SASKATCHEWAN

Room 980
2002 Victoria Avenue
Regina, Saskatchewan
S4P 0R7

ALBERTA AND NORTHWEST TERRITORIES

500 Macdonald Place
9939 Jasper Avenue
Edmonton, Alberta
T5J 2W8

BRITISH COLUMBIA AND YUKON

P.O. Box 49178
Suite 2743
Bentall Centre, Tower III
595 Burrard Street
Vancouver, British Columbia
V7X 1K8

APPENDIX "D"

PROVINCIAL INDUSTRIAL DEVELOPMENT OFFICES

NEWFOUNDLAND	Department of Industrial Development Confederation Building St. John's, A1C 5T7	
NOVA SCOTIA	Department of Development 5151 George Street Halifax, B3J 2R7	Agent General Province of Nova Scotia 14 Pall Mall London SW1, Y5LU England
PRINCE EDWARD ISLAND	Department of Industry and Commerce P.O. Box 2000 Charlottetown, C1A 7N8	
NEW BRUNSWICK	Department of Commerce and Development Centennial Building Fredericton, E3B 5H1	
QUEBEC	Ministère de l'Industrie et du Commerce, 710, Place d'Youville Québec, G1R 4Y4 et Ministère de l'Industrie et du Commerce 1, Place Ville-Marie, Pièce 2300 Montréal, H38 3M6 Délégation Générale du Québec Rue de la Loi 56 — Boîte no. 1 1040 Bruxelles, Belgique Délégation du Québec Königsallee 30 — Kö-Center 4000 Düsseldorf 1, Allemagne Délégation Générale du Québec 12 Upper Grosvenor Street London W1X 9PA, England Délégation du Québec Via Piccinni, no. 2, 4 Piano 20131 — Milano, Italie Délégation Générale du Québec 66, rue Pergolèse 75116 Paris, France Délégation du Québec Suite 501 — Sanno Grand Building 14-2 Nagato-cho, 2-Chome Chiyoda-ku, Tokyo 100 Japon Bureau du Québec 20th Floor — Commerce Court North P.O. Box 391 Commerce Court Postal Station Toronto, Ontario M5L 1G3	Délégation du Québec Peachtree Center Tower Suite 1501 230 Peachtree Street, N.W. Atlanta, GA 30303 U.S.A. Délégation du Québec Park Square Building 31 St. James Avenue — Suite 409 Boston, MA 02116 U.S.A. Délégation du Québec 72 West Adams Street Suite 1536 Chicago, IL 60603 U.S.A. Délégation du Québec 510 West, 6th Street Suite 1119 Los Angeles, CA 90014 U.S.A. Délégation Générale du Québec 17 West — 50th Street Rockefeller Center New York City, NY 10020 U.S.A. Délégation du Québec 1714 Adolphus Tower Building 1412 Main Street Dallas, TX 75202 U.S.A.

ONTARIO	Ministry of Industry and Tourism 900 Bay Street Queen's Park Toronto, M7A 2E1	Ministry of Industry and Tourism Government of Ontario, Canada Strandvagen 7B 11456 Stockholm, Sweden
	Ministry of Industry and Tourism Government of Ontario, Canada 19 Avenue Montaigne Paris, France 75008	Ministry of Industry and Tourism Government of Ontario, Canada Suite 1306 233 North Michigan Avenue Chicago, IL 60601 U.S.A.
	Ministry of Industry and Tourism Government of Ontario, Canada 24 avenue des arts 1040 Brussels, Belgium	Ministry of Industry and Tourism Government of Ontario, Canada Suite 720 606 South Olive Street Los Angeles, CA 90014 U.S.A.
	Ministry of Industry and Tourism Government of Ontario, Canada Ontario House Charles II Street London SW1Y 4QS, England	Ministry of Industry and Tourism Government of Ontario, Canada Suite 1080 1251 Avenue of the Americas New York, NY 10020 U.S.A.
	Ministry of Industry and Tourism Government of Ontario, Canada Bockenheimer Landstrasse 51/53 6000 Frankfurt, Germany	
	Ministry of Industry and Tourism Government of Ontario, Canada Via Senato 7 20121 Milan, Italy	
	Ministry of Industry and Tourism Government of Ontario, Canada World Trade Center Building Room 1219 4-1, Hamamatsu-cho 2-Chome Minato-ku Tokyo 105, Japan	
MANITOBA	Department of Industry and Commerce 1 Lakeview Square 155 Carlton Street Winnipeg, R3C 3H8	
SASKATCHEWAN	Department of Industry and Commerce Saskatchewan Power Building Regina, S4P 3V7	Agent General Saskatchewan House 14-16 Cockspur Street London S.W. 1Y5BL England

ALBERTA

Department of Business
Development and Tourism
Centennial Building
Capitol Square, 15th Floor
10065 Jasper Avenue
Edmonton, T5J 0H4

Agent General
Province of Alberta
37 Hill Street
Alberta House
London W. 1 X7FD England

Department of Business
Development and Tourism
Province of Alberta
7th Floor
Akasaka Tokyu Building
14-3, 2-Chome
Nagata-cho, Chiyoda-ku
Tokyo 100, Japan

Department of Business
Development and Tourism
Province of Alberta
703, 510 West Sixth Street
Los Angeles, CA 90014
U.S.A.

BRITISH COLUMBIA

Ministry of Economic Development
Parliament Buildings
Victoria, V8V 1X4

British Columbia House
1-3 Regent Street
London S.W. 1Y, 4NS
England

APPENDIX "E"

CANADIAN CHARTERED BANKS

BANK OF MONTREAL

119 ouest, rue St-Jacques
Montréal, Québec
H2Y 1L6

THE BANK OF NOVA SCOTIA

44 King Street West
Toronto, Ontario
M5H 1M2

THE TORONTO-DOMINION BANK

55 King Street West
Toronto, Ontario
M5K 1A2

BANQUE PROVINCIALE DU CANADA

221 ouest, rue St-Jacques
Montréal, Québec
H2Y 1M6

CANADIAN IMPERIAL BANK OF
COMMERCE

Commerce Court West
Toronto, Ontario
M5L 1A2

THE ROYAL BANK OF CANADA

1, Place Ville-Marie
Montréal, Québec
H3C 3A9

BANQUE CANADIENNE NATIONALE

Place D'Armes
Montréal, Québec
H2Y 2W3

THE MERCANTILE BANK OF CANADA

625 ouest, boulevard Dorchester
Montréal, Québec
H3B 1R3

THE BANK OF BRITISH COLUMBIA

1725 Two Bentall Centre
Vancouver, British Columbia
V7X 1K1

CANADIAN COMMERCIAL AND
INDUSTRIAL BANK

1801 Toronto-Dominion Tower
Edmonton Centre
Edmonton, Alberta
T5J 2C1

THE NORTHLAND BANK

Bow Valley Square 2
P.O. Box 936
Calgary, Alberta
T2P 2W4

RAILWAY INDUSTRIAL DEVELOPMENT OFFICES**CANADIAN NATIONAL RAILWAYS**

General Manager
Department of Industrial Development
C.P. 8100
Montréal, Québec H3C 3N3

**CANADIAN PACIFIC RAILWAY
COMPANY**

Manager
Industrial Development
Windsor Station
Montréal, Québec H3C 3E4

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